

QUARTERLY SUMMARY OF COMARCH S.A. FINANCIAL STATEMENT FOR THE PERIOD FROM 1ST OF JANUARY 2020 TO 31ST OF MARCH 2020

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PLN
21 million of net profit

PLN 238 million of sales revenue

5 000 professionals employed

PLN 1.5

billion of
Comarch S.A.
capitalization
on WSE

Business
activities in
over 60
countries on 6
continents

56 subsidiaries worldwide

11,9% EBIT margin



QUARTERLY SUMMARY OF COMARCH S.A. FINANCIAL **STATEMENT FOR THE FIRST QUARTER OF 2020**

I. Balance Sheet

ASSETS	31 March 2020	31 December 2019	31 March 2019
I. NON-CURRENT ASSETS	742,347	735,752	727,884
 Intangible assets Property, plant and equipment Non-current investments Non-current financial assets in related parties in other entities in which the Company holds equity interests in other entities Real estates Other non-current investment Non-current prepayments Deferred income tax assets 	10,038 326,423 396,125 375,897 375,809 - - - - - - - - - - - - - - - - - - -	10,770 331,755 384,927 364,443 361,704 - 2,739 20,441 43 8,300 6,082	11,446 345,813 361,517 341,206 340,389 - 817 20,268 43 9,108 6,297
4.2 Other accruals II. CURRENT ASSETS	1,866 685,092	2,218 659,293	2,811 614,948
 Inventories Current receivables from related parties from other entities in which the from other entities in which the from other entities Current investments Current financial assets in related parties in other entities in which the Company holds equity interests in other entities interest and shares granted loans other current financial assets cash and cash equivalents Short-term prepayments 	66,523 352,242 236,033 - 116,209 108,490 1,051 - 223 - 223 107,216 157,837	62,751 395,319 254,508 50 140,761 72,825 72,825 900 - 4,923 - 4,923 67,002 128,398	62,231 348,316 218,665 169 129,482 84,152 84,152 666 - 2,953 - 2,953 80,533 120,249
TOTAL ASSETS	1,427,439	1,395,045	1,342,832

EQUITY AND LIABILITIES	31 March	31 December	31 March
	2020	2019	2019
I. EQUITY	906,126	881,540	848,171
 Share capital Supplementary capital Revaluation reserve Other reserve capitals Previous years' profit (loss) Net profit (loss) LIABILITIES AND PROVISIONS 	8,133	8,133	8,133
	717,950	717,950	680,501
	100,656	97,085	93,230
	745	745	745
	57,627	-	49,649
	21,015	57,627	15,913
FOR LIABILITIES 1. Provisions for liabilities	•	•	•
 Provisions for liabilities 1.1 Provision for deferred income tax 2 Other provisions a) current Non-current liabilities 2.1 to related parties 2.2 to other entities in which the Company holds equity interests 3 to other entities 1 to related parties 2 to other entities in which the Company holds equity interests 3 to other entities in which the Company holds equity interests 3 to other entities 4 Special funds Accruals 1 Other accruals 1 Other accruals 1 Other accruals 2 current 	154,984	160,732	134,728
	24,599	24,786	23,082
	130,385	135,946	111,646
	130,385	135,946	111,646
	125,737	120,946	147,560
	20,097	19,539	28,245
	-	-	-
	105,640	101,407	119,315
	161,473	160,942	163,554
	30,538	29,077	29,075
	865	-	133
	127,385	130,657	131,522
	2,685	1,208	2,824
	79,119	70,885	48,819
	79,119	70,885	48,819
	79,119	70,885	48,819
	1,427,439	1,395,045	1,342,832
Book value Number of shares Book value per single share (PLN) Diluted number of shares Diluted book value per single share (PLN)	906,126	881,540	848,171
	8,133,349	8,133,349	8,133,349
	111.41	108.39	104.28
	8,133,349	8,133,349	8,133,349
	111.41	108.39	104.28



Income Statement II.

For period 01.01 – 31.03.2020 and 01.01 – 31.03.2019	Q1 2020	Q1 2019
I. Net revenues from sales of products, goods and materials, including:	238,026	235,034
- revenues from related parties	75,500	55,021
Net revenues from sales of products	224,784	209,073
2. Net revenues from sales of goods and materials	13,242	25,961
II. Costs of products, goods and materials sold,	,	
including:	184,028	191,835
- to related parties	<i>6,791</i>	8,000
Manufacturing cost of products sold	172,375	167,881
2. Value of products, goods and materials sold	11,653	23,954
III. Gross profit (loss) on sales	53,998	43,199
IV. Costs of sales	13,609	13,172
V. Administrative expenses	14,324	13,007
VI. Profit (loss) on sales	26,065	17,020
VII. Other operating revenues	5,515	472
1. Profit on disposal of non-financial non-current assets	101	153
2. Other operating revenues	5,414	319
VIII. Other operating costs	3,236	1,193
1. Loss on disposal of non-financial non-current assets	-	-
2. Cost of works financed in part with subsidies	430	397
3. Revaluation of non-financial assets	-	-
4. Other operating costs	2,806	796
IX. Profit (loss) on operating activities	28,344	16,299
X. Financial revenues	12,200	3,217
1. Interest, including:	461	349
- from related parties	325	186
2. Dividends and share in profits	-	-
- from related parties	-	-
3. Profit (loss) on disposal of investment	199	815
4. Revaluation of financial assets	-	-
5. Other	11,540	2,053
XI. Finance costs	17,774	2,125
1. Interest	651	775
- from related parties	144	302
2. Revaluation of investments	-	-
3. Loss from the sale of investments	-	-
4. Other	17,123	1,350
XII. Profit (loss) on business activities	22,770	17,391
XIII. Gross profit (loss)	22,770	17,391
XIV. Income tax	1,755	1,478
XV. Net profit (loss)	21,015	15,913
Net profit (loss) (annualised)	62,729	68,603
Weighted average number of shares	8,133,349	8,133,349
01.04.2019 – 31.03.2020 Earnings (losses) per single share (PLN)	7.71	8.43
Earnings (losses) per single share (PLN) Diluted weighted average number of shares 01.04.2019 –		
31.03.2020	8,133,349	8,133,349
Diluted earnings (losses) per single share (PLN)	7.71	8.43



III. **Changes in Equity**

		12 months	
	3 months ended	ended	3 months ended
	31 March 2020	31 December 2019	31 March 2019
I. Opening balance of equity	881,540	834,190	834,190
a) changes to adopted accounting	332,313	33 .,=33	30 .,=30
principles (policies)	-	-	-
I. a. Opening balance of equity after	881,540	834,190	834,190
adjustments	-	-	•
Opening balance of share capital	8,133	8,133	8,133
1.1 Changes in share capital	-	-	-
a) increases (due to)	-	-	-
- shares issue	0.122	0.122	0.122
1.2 Closing balance of share capital	8,133	8,133	8,133
2. Opening balance of supplementary capital	717,950	680,501	680,501
2.1 Changes in supplementary capital	_	37,449	_
a) increases (due to)	_	37,449	_
- profit-sharing for the previous years	-	37,449	-
2.2 Closing balance of supplementary	747.050	-	COO FO4
capital	717,950,	717,950	680,501
3. Opening balance of revaluation reserve	97,085	95,162	95,162
3.1 Changes in revaluation reserve	3,571	1,923	(1,932)
a) increases (due to)	4,409	2,374	454
- provision for deferred income tax due to	-	_	454
certificates valuation			
 balance sheet valuation of investment certificates 	4,409	2,374	-
b) decreases (due to)	838	451	2,386
- balance sheet valuation of investment			
certificates	-	-	2,386
- provision for deferred income tax due to	838	451	_
certificates valuation	000	.51	
3.2 Closing balance of revaluation reserve	100,656	97,085	93,230
4. Opening balance of capital from merger	_	_	_
4.1 Closing balance of capital from			
merger	-	-	-
5. Opening balance of other reserve	745	745	745
capitals	745	745	/45
5.1 Closing balance of other reserve	745	745	745
capitals		7.10	
6. Opening balance of previous years'	57,627	49,649	49,649
profit a) changes to adopted accounting	·	·	,
principles (policies)	-	-	-
6.1 Opening balance of previous years'	F7 627	10.610	40.640
profit after adjustments	57,627	49,649	49,649
a) decreases (due to)	-	49,649	-
- transferring the result from the previous	_	37,449	_
years to capital	_	,	_
- payment of dividend	-	12,200	-



6.2 Closing balance of previous years' profit	57,627	-	49,649
7. Result for Q1 2019 (opening balance)	-	-	-
7.1 Net result for the period	21,015	57,627	15,913
7.2. Net result	21,015	57,627	15,913
II. Closing balance of equity	906,126	881,540	848,171
III. Equity including proposed profit-sharing (loss coverage)	906,126	881,540	848,171

IV. Cash Flow Statement

For period 01.01 – 31.03.2020 and 01.01 – 31.03.2019	Q1 2020	Q1 2019
A. Cash flows from operating activities I. Net profit (loss) II. Total adjustments 1. Depreciation 2. Exchange gains (losses) 3. Interest and profit sharing (dividends) 4. (Profit) loss on investing activities	21,015 37,720 10,904 628 421 (255)	15,913 7,251 11,151 (12) 520 (123)
 5. Change in provisions 6. Change in inventories 7. Change in receivables 8. Change in current liabilities, excluding credits and loans 9. Change in prepayments and accruals 	(6,585) (3,772) 49,276 9,770 (22,667)	(9,128) (1,047) 27,413 7,279 (28,802)
10. Change in deferred income11. Other adjustmentsIII. Net cash used in operating activities (I+/-II) – indirect method	- 58,735	23,164
B. Cash flows from investing activities		
I. Inflows1. Disposal of property, plant and equipment and intangible assets2. From financial assets, including:	3,004 374 2,630	2,332 1,409 923
a) in related partiesrepaid loansrepaid interest on loansreceived loansreceived interest	2,431 2,339 - - - 92	108 85 - - 23
 received dividends b) in other entities interest Dividends and share in profits other proceeds from financial assets 	- 199 - - 199	- 815 - - - 815
 3.Other investment proceeds II. Outflows 1. Purchase of property, plant and equipment and intangible assets 2. Expenses for investment in real estates 	(14,344) (3,170)	(4,127) (3,926) (10)

3. For financial assets, including: a) in related parties - purchase of financial assets - granted non-current loans - repayment of loans from related parties - repayment of interest on loans b) in other entities	(11,174) (11,174) (9,144) (2,030)	(191) (191) - (191) - -
4. Other investment expenses	(11.240)	- (1.70E)
III. Net cash used in investing activities (I-II) C. Cash flows from financing activities	(11,340)	(1,795)
I. Inflows 1. Credits and loans 2. Proceeds from issuance of the shares and other	2,055 1,825	-
instruments, as well as additional payment to capital	-	-
3. Loans repaid	-	-
4. Interest received on loan repayments	-	-
5. Other financial proceeds (received subsidies) II. Outflows	230 (8,614)	(7,835)
1. Purchase of own shares (shares) + additional capital contributions	(0,014)	- (7,033)
2. Dividends and other payments to owners	-	-
3. Repayment of loans and credits	(8,100)	(7,292)
4. Interest	(514)	(543)
5. Granted loans6. Other financial expenses	-	- -
III. Net cash (used in)/generated from financing activities (I-II)	(6,559)	(7,835)
D. TOTAL net cash flow (A.III+/-B.III+/-C.III)	40,836	13,534
E. Balance sheet change in cash and cash equivalents, including:	40,213	13,538
- change in cash and cash equivalents due to exchange differences	(623)	4
F. Cash and cash equivalents opening balance	67,001	66,990
G. Closing balance of cash and cash equivalents (F+/-E), including:	107,214	80,528
- limited disposal	641	800

All amounts presented in thousands of PLN unless otherwise indicated

V. Additional Information and Commentary

1. Adopted Accounting Policies

This financial statement was prepared according to the Act passed on the 29th of September, 1994, on Accounting (unified text - Journal of Laws 2018, pos. 395 and subsequent changes) and the requirements specified in the Regulation issued by the Minister of Finance on the 29th of March, 2018, concerning current and periodical information pertaining to companies listed on the stock exchange, as well as conditions for recognizing the equivalence of information required by legal regulations binding in a country which is not a member state (unified text - Journal of Laws, 2018, No. 757).

A complete description of the adopted accounting principles was presented in the last annual financial statement, i.e. for the period from the 1^{st} of January, 2019, until the 31^{st} of December, 2019. If this financial statement for the 3 months ended the 31^{st} of March, 2020, was prepared according to IFRS, the financial results would amount to PLN 18,758 thousand.

Profit according to IFRS	18,758
Correction of revenue from the title of IFRS 16	(4,968)
Correction of revenue from the title of IFRS 15	5,410
Asset due to activity in the SEZ	(2,676)
Depreciation of perpetual usufruct	(23)
Profit according to the Act on Accounting	21,015



2. Information about Significant Changes in Estimated Values, **Including Information about Corrections due to Provisions, Provision** and Deferred Income Tax Assets Mentioned in the Act on Accounting and about Write-Offs that Revaluated Asset Items

Over first quarter of 2020, Comarch S.A. has not created write-offs that revaluated goods, materials and finished products. The company resolved write-offs revaluated goods and materials which had been created in the previous years in the amount of PLN 41 thousand.

No hedges were made on inventories owned by the Company.

As at the 31st of March, 2020, due to payments of receivables, Comarch S.A. resolved revaluating writeoffs, which had been created in the previous years and were worth PLN 78 thousand and created writeoffs worth PLN 2,494 thousand that revaluated bad debts.

Due to the fact that the Company is taxed according to general principles and enjoys tax-exempt status, temporary differences in the tax yield may be realised within both of these activities. At the same time, the final determination within which of these activities (taxed or tax-exempt) the temporary differences will be realised is established on the basis of the annual settlement of income tax, after the end of the fiscal year. In 2020, an asset due to temporary differences in income tax worth PLN 2,303 thousand was created and was resolved in the amount of PLN 490 thousand, a provision for deferred tax due to temporary differences was created in the amount of PLN 58 thousand and was resolved in the amount of PLN 1,083 thousand. The total effect of these operations on the result of 2020 amounted to plus PLN 2,838 thousand

A provision for deferred income tax related to valuation of investment certificates in CCF FIZ was increased by PLN 838 thousand. This provision as well as certificates valuation are settled with revaluation reserve.

As at the 31st of March, 2020, Comarch S.A. has not created write-offs due the loss of value of shares in subsidiaries.

3. Selected Notes to the Summary Financial Statement

3.1. Non-current Financial Assets

	31 March 2020	31 December 2019	31 March 2019
a) in subsidiaries and correlated parties	375,809	361,704	340,389
- interest or shares	212,944	203,490	205,045
- loans granted	37,036	36,794	18,684
- other securities	125,829	121,420	116,660
- other non-current financial assets, including:	-	-	_
- interest on granted loans	-	-	-
b) in other entities in which the Company holds equity interests	-	-	-
- interest or shares	-	-	-
- loans granted	-	-	-
c) in other entities	88	2,739	817
- other non-current financial assets (types)	88	2,739	817
- Forward contracts	88	2,739	817
Total	375.897	364.443	341,206



3.2. Changes in Non-current Financial Assets (Types)

	Q1 2020	Q1 2019
a) Opening balance	364,443	343,518
- interests or shares	203,490	204,977
- loans granted	36,794	18,560
- other securities	121,420	119,046
- other non-current assets, including interest on granted loans	2,739	-
- others	-	935
b) increases (due to)	16,443	273
- purchases of shares in subsidiaries	9,14 4	-
- loans granted to subsidiaries	2,030	191
- change of the nature of loans on long-term from entities in which the Company holds equity interests	80	-
- balance sheet valuation of loans in subsidiaries	470	14
- valuation of forward contracts	-	-
- valuation of participation units in CCF FIZ	4,409	
- balance sheet valuation of shares	310	68
c) decreases (due to)	4,989	2,585
- repayment of subsidiaries' loans	2,338	81
- repayment of interest on subsidiaries' loans	· -	5
- valuation of participation units in CCF FIZ	-	2,386
- valuation of forward contracts	2,651	118
- revaluation of shares	· -	-
 creating revaluation write-offs on interest on loans to related parties 	-	(5)
d) Closing balance	375,897	341,206

3.3. Current Financial Assets

	31 March 2020	31 December 2019	31 March 2019
a) in related parties	1,051	900	666
- loans granted	322	402	321
- other financial assets	729	498	345
b) in other entities in which the Company holds equity interests	-	-	-
- loans granted	-	-	-
- other financial assets	-	-	-
c) in other entities	223	4,923	2,953
- loans granted	-	-	-
- interest or shares	-	-	-
- other current financial assets, including:	223	4,923	2,953
- forward and IRS contracts	223	4,923	2,953
d) cash and cash equivalents	107,216	67,002	80,533
- cash in hand and at banks	107,214	67,001	80,528

OUARTERLY SUMMARY OF FINANCIAL STATEMENT FOR 3 MONTHS 2020



- other monetary assets	2	1	5
Total	108,490	72,825	84,152

4. A Brief Description of Significant Achievements or Failures of the Issuer during the Period Covered by the Report, including a List of the Most Significant Events Related to Such Achievements or Failures

In the first guarter of 2020, Comarch S.A. reached revenue from sales by 1.3% higher that achieved in previous year (PLN 238,026 thousand in O1 2020 compared to PLN 235,034 thousand in O1 2019). Net sales of products constituted 94.4% of total sales of the Company and were higher by PLN 15,711 thousand than in the similar period of 2019. The Company's operating profit achieved in Q1 2020 amounted to PLN 28,344 thousand, net result was plus PLN 21,015. EBIT margin was 11.9%, and net margin was 8.8%

5. An Amount and Type of Positions of Unusual Nature due to Type, Value or Frequency with Significant Effects on the Assets, Liabilities, **Equity, Net Result and Cash Flows**

Except for the ones described in point 2 of this financial statement, currency exchange rate differences and financial instruments based on exchange rates have influence on the financial results. Realized foreign exchange rate differences and balance sheet valuation of exchange rates on receivables and liabilities as at the 31st of March, 2020, increased revenue and operating profit of Comarch S.A. by PLN 16,630 thousand (while in the similar period of 2019 increased by PLN 1,685 thousand). Exchange rate differences from other activities decreased the result of Comarch S.A. by PLN 5,096 thousand (while in in the similar period of 2019 decreased by PLN 367 thousand). The valuation of financial instruments and closed transactions (mostly forward contracts) and provision for deferred income tax in reference to the valuation of the financial instruments decreased the Company's net profit by PLN 14,617 thousand (while in the similar period of 2019 increased it by PLN 61 thousand). The total effect of exchange rate differences and valuation of derivative financial instruments on the net result of the Comarch S.A. in first quarter of 2020 amounted to minus PLN 3,083 thousand (plus PLN 1,379 thousand in the similar period of 2019).

As at the 31st of March, 2020, Comarch S.A. has not created write-offs due the loss of value of shares in subsidiaries.

During the first guarter of 2020, Comarch S.A. did not receive dividends from subsidiaries.

6. Discussion of Seasonality (Cyclical Nature) of the Issuer's Business in the Period Presented

Over 2019, Comarch S.A. revenue structure was as follows: 25% of annual sales were achieved in the first quarter, 22% in the second quarter, 23% in the third quarter and 30% in the fourth quarter.

Over 2020, the Company expects the distribution of sales revenue similar to that of 2019.

7. Information about Write-Offs that Revaluated Inventories at the Net Realizable Value and Reversal Referred to Them

Over first quarter of 2020, Comarch S.A. has not created write-offs that revaluated goods, materials and finished products. The company resolved write-offs revaluated goods and materials which had been created in the previous years in the amount of PLN 41 thousand.



8. Information about Revaluating Write-Offs in Relation to Impairment of Financial Assets, Property, Plant and Equipment, Intangible Assets or Other Assets and about Reversal Referred to Them

Revaluating write- offs in relation to impairment	Financial assets	Property, plant and equipment	Intangible assets	Other assets	Total
Balance at 1 January 2019	121,034	-	-	-	121,034
Change:	-	-	-	-	-
- creation	-	-	-	-	_
- dissolution	-	-	-	-	-
Balance at 31 March 2019	121,034	-	-	-	121,034
Balance at 1 January 2019	121,034	-	-	-	121,034
Change:	7,845				7,845
- creation	<i>7,845</i>	-	-	-	<i>7,845</i>
- dissolution	-	-	-	-	-
Balance at 31 December 2019	128,879	-	-	-	128,879
Balance at 1 January 2020	128,879	-	-	-	128,879
Change:	-	-	-	-	-
- creation	-	-	-	-	-
- dissolution	-	-	-	-	-
Balance at 31 March 2020	128,879	-	-	-	128,879

9. Information about Creation, Increasing, Using and Dissolution of **Provisions**

Current	Provisions for contracts costs	Provisions for contractual penalties and other claims	Provisions for leaves	Provisions for cash rewards	Total
Balance at 1 January 2019	11,931	21,990	20,654	66,002	120,577
Change:	(1,177)	21	6,842	(14,617)	(8,931)
- creation	<i>644</i>	33	<i>8,796</i>	9,085	18,558
- dissolution	(1,821)	(12)	(1,954)	(23,702)	<i>(27,489)</i>
Balance at 31 March 2019	10,754	22,011	27,496	51,385	111,646
Balance at 1 January 2019	11,931	21,990	20,654	66,002	120,577
Change:	1,954	(13,667)	3,352	23,730	15,369
- creation	8,899	2,181	17,310	97,012	<i>125,402</i>
- dissolution	(6,945)	(15,848)	(13,958)	(73,282)	(110,033)
Balance at 31 December 2019	13,885	8,323	24,006	89,732	135,946



Balance at 1 January 2020	13,885	8,323	24,006	89,732	135,946
Change:	(203)	(5,174)	7,330	(7,514)	(5,561)
- creation	<i>765</i>	<i>175</i>	<i>8,380</i>	<i>11,724</i>	<i>21,044</i>
- dissolution	(968)	(5,349)	(1,050)	(19,238)	(26,605)
Balance at 31 March 2020	13,682	3,149	31,336	82,218	130,385

All provisions were calculated based on credible estimate as of the balance sheet date.

Information about Provisions and Assets in Reference to 10. **Deferred Income Tax**

	Asset due to deferred income tax	Provision due to deferred income tax
At 1 January 2019	6,204	23,732
Creation in Q1 2019	101	44
Dissolution in Q1 2019	(8)	(694)
At 31 March 2019	6,297	23,082
At 1 January 2019	6,204	23,732
Creation in Q1-Q4 2019	228	1,098
Dissolution in Q1-Q4 2019	(350)	(44)
At 31 December 2019	6,082	24,786
At 1 January 2020	6,082	24,786
Creation in Q1 2020	2,303	896
Dissolution in Q1 2020	(490)	(1,083)
At 31 March 2020	7,895	24,599

11. **Information about Significant Transactions of Purchase and** Sale of Property, Plant and Equipment

In reporting period Comarch S.A. purchased computer hardware for amount of PLN 2,464 thousand, technical devices for the amount PLN 8 thousand and intangible assets for the amount of PLN 968 thousand.

In reporting period Comarch S.A., revenue from sales of property, plant and equipment amounted to PLN 92 thousand

Information about Liability in Relation to Purchase of Property, **12. Plant and Equipment**

As at 31st of March, 2020, Comarch S.A. has liabilities due to purchase of computer hardware in the amount of PLN 1,708 thousand, investment liabilities in the amount of PLN 51 thousand as well as liabilities due to purchase of intangible assets in the amount of PLN 871 thousand.

Comarch S.A. has also liabilities due to acquisition of shares in increased share capital of subsidiary, Comarch Pointshub Inc., in the amount of PLN 3,690 thousand.

Information about Significant Settlements in Reference to **Court Proceedings**

None present.



14. Corrections of Mistakes from the Previous Periods

None present.

15. Information in Relation to Changes in Economic Situation and Conditions for Operation, which Have a Significant Effect on Fair Value of an Entity's Financial Assets and Financial Liabilities Regardless of whether the Assets and the Liabilities Are Recognized in Fair Value or in Adjusted Purchase Price (Depreciated Cost)

None present.

16. Information about Unpaid Credits or Loans, as well as Breach of Significant Provisions of the Credit or Loan Agreements which Were Not Subject to Corrective Measures as of the Reporting Period

None present.

17. Information about One or More Transactions Concluded by the Issuer or Its Subsidiary with Related Parties, if are Concluded on Terms Different from Market Conditions

None present.

18. In Case of Financial Instruments Valuated in Fair Value – Information about Changes in Method of Its Establishment

None present.

19. Information Related to Changes in Classification of Financial Assets as a Result of Changes in Their Purpose or Using of These Assets

None present.

20. Information on any Issue, Repurchase or Repayment of Debt and Equity Securities

None present.

21. Information on any Dividend Paid Out or Declared, Including Its Total and per Share Value, Separately for Ordinary and Preference Shares

As at the date of publication of the report for Q1 2020, the Management Board of Comarch S.A. did not decide on the distribution of profit for 2019.

22. Events that Occurred after the Date of Condensed Quarterly Financial Statement, which Are Not Included in the Financial Statement but May Significantly Affect the Future Performance of the Issuer

None present.

All amounts presented in thousands of PLN unless otherwise indicated

23. Information on any Changes in Contingent Liabilities or Contingent Assets which Have Occurred since the End of the Last Financial Year

As at the 31st of March, 2020, the value of bank guarantees and letters of credit issued by banks on order from Comarch S.A. in reference to executed agreements and participation in tender proceedings was PLN 88,862 thousand, whereas it was PLN 90,725 thousand as at the 31st of December, 2019.

Comarch S.A. is the defendant in legal proceedings in which the potential total amount of third party claims is PLN 13,842 thousand of which PLN 1,174 thousand is covered by provisions included in the balance sheet at the 31st of March, 2020. In 2020, Comarch S.A. created provisions for claims covered by legal proceedings in the amount of PLN 122 thousand and resolved provisions in this respect for the amount of PLN 5,294 thousand.

The Comarch S.A. is a party to the matters in disputes, but not legal proceedings in which the potential total amount of third party claims is PLN 3,674 thousand of which PLN 1,975 thousand is covered by provisions included in the balance sheet at the 31st of March, 2020. In 2020, Comarch S.A. created provisions for matters in disputes, but not legal proceedings in the amount of PLN 53 thousand and resolved provisions in this respect for the amount of PLN 48 thousand.

Due to the legal proceedings, in 2020 the Comarch Group did not created write-offs that revaluate receivables. Due to the matters in disputes, but not legal proceedings, in 2020 the Comarch Group created write-offs that revaluate receivables in the amount PLN 915 thousand.

24. Other Information with Significant Effects on the Financial Condition Assessment and the Achieved Financial Results of the Issuer

None were present, except for the ones described in point 2 of the financial statement.



15th of May, 2020

SIGNATURES OF MANAGEMENT BOARD MEMBERS

NAME AND SURNAME	POSITION	SIGNATURE
Janusz Filipiak	President of the Management Board	
Marcin Dąbrowski	Vice-president of the Management Board	
Paweł Prokop	Vice-president of the Management Board	
Andrzej Przewięźlikowski	Vice-president of the Management Board	
Zbigniew Rymarczyk	Vice-president of the Management Board	
Konrad Tarański	Vice-president of the Management Board	
Marcin Warwas	Vice-president of the Management Board	

SIGNATURE OF PERSON CHARGED WITH CARRYING ON ACCOUNT BOOKS

NAME AND SURNAME	POSITION	SIGNATURE
Maria Smolińska	Head Accountant	

Comarch S.A.

Al. Jana Pawła II 39a 31-864 Kraków



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COMARCH CAPITAL GROUP CONSOLIDATED FINANCIAL STATEMENT FOR 01.01.2020 – 31.03.2020

Selected financial data

COMARCH GROUP CONSOLIDATED FINANCIAL STATEMENT FOR 3 MONTHS 2020

I. Consolidated Balance-Sheet

ASSETS	Note	At 31 March 2020	At 31 December 2019
NON-CURRENT ASSETS			
Property, plant and equipment	<u>3.2</u>	547,133	539,635
Asset due to the right of use	<u>3.3</u>	78,225	73,636
Investment real estates	<u>3.4</u>	37,125	36,631
Goodwill	3.4 3.5	40,735	40,735
Other intangible assets	<u>3.6</u>	57,170	56,311
Non-current prepayments		2,104	2,486
Investments in associates	<u>3.7</u>	570	570
Other assets at fair value	<u>3.8a</u>	88	2,739
Other investments		217	211
Deferred income tax assets	<u>3.9</u>	36,719	35,002
Other receivables		9,352	8,782
		809,438	796,738
CURRENT ASSETS			
Inventories	<u>3.10</u>	92,353	90,741
Trade and other receivables	<u>3.11</u>	386,425	430,182
Current income tax receivables		5,558	3,554
Long-term contracts receivables	<u>3.12</u>	228,795	193,865
Available-for-sale financial assets		-	-
Other financial assets at fair value –	<i>3.8a</i>	224	4,923
derivative financial instruments	<u>5.04</u>	22 1	1,323
Interest and shares		-	-
Cash and cash equivalents		399,626	322,708
		1,112,981	1,045,973
Assets available-for-sale		-	-
TOTAL ASSETS		1,922,419	1,842,711

TOAL EQUITY AND LIABILITIES	Note	At 31 March 2020	At 31 December 2019
EQUITY	_		
Capital and reserves attributable to the o	ompany's		
equity holders	2.42	0.422	0.422
Share capital	<u>3.13</u>	8,133	8,133
Other capitals		143,041	143,041
Exchange differences		26,173	10,168
Net profit for the current period		804,956	790,781
Minarity interest		982,303	952,123
Minority interest		18,205	18,633
TOTAL EQUITY		1,000,508	970,756
LIABILITIES			
Non-current liabilities	2 1 1	142 222	141 710
Credit and loans	<u>3.14</u>	142,322	141,718
Other liabilities	2.45	4,481	4,998
Lease liability	<u>3.15</u>	64,816	59,001
Financial liabilities at fair value – derivative	3.8b	7,243	2,909
financial instruments		,	,
Other financial liabilities	2.0	40.006	- 40 725
Provision for deferred income tax	<u>3.9</u>	49,806	48,725
Provisions for other liabilities and charges	<u>3.17</u>	260.660	257 254
Current liabilities		268,668	257,351
	2 10	227 570	101 770
Trade and other payables Current income tax liabilities	<u>3.18</u>	227,578 6,737	191,770 8,765
Long-term contracts liabilities	<i>3.12</i>	170,804	6,765 172,831
Credit and loans	<u>3.12</u> 3.14	43,473	41,091
Lease liability	3.15	17,313	15,730
Financial liabilities at fair value – derivative	<u> </u>	17,313	13,730
financial instruments	<u>3.8b</u>	5,595	-
Other financial liabilities	3.16	5,066	4,009
Provisions for other liabilities and charges	<u>3.17</u> 3.17	176,677	180,408
. To the for other habilities and charges	<u> </u>	653,243	614,604
TOTAL LIABILITIES		921,911	871,955
TOTAL EQUITY AND LIABILITIES		1,922,419	1,842,711
IOIUT FAOTILI WIND FINDIFILITS		1/322/713	1,072,711

II. Consolidated Income Statement

	Note	Q1 2020	Q1 2019
Revenue		377,818	338,688
Cost of sales		(268,880)	(258,165)
Gross profit		108,938	80,523
Other operating income		6,366	9,960
Sales and marketing costs		(29,687)	(28,454)
Administrative expenses		(28,193)	(26,468)
Other operating expenses		(12,560)	(14,617)
Operating profit		44,864	20,944
Finance revenue - net		(23,935)	(1,590)
Share of profit / (loss) of associates			<u>-</u>
Profit before income tax		20,929	19,354
Income tax expense		(7,179)	(10,431)
Net profit for the period		13,750	8,923
Attributable to:			
Shareholders of the parent company		<i>14,175</i>	6,955
Interests not entitled to control		(425)	1,968
		13,750	8,923
Earnings / (losses) per share for profit attributable to the shareholders of the parent company during the period (expressed in PLN per share)			
– basic	<u>3.22</u>	1.74	0.86
– diluted	<u>3.22</u>	1.74	0.86

III. Total Income Consolidated Statement

	Q1 2020	Q1 2019
Net profit / (loss) for the period	13,750	8,923
Other total income		
Exchange differences from recalculation of subsidiaries	16,002	1,123
Total other total income	16,002	1,123
Sum of total income for the period	29,752	10,046
Attributable to the parent company shareholders	30,180	10,046
Attributable to the interests not entitled to control	(428)	-

IV. Consolidated Statement of Changes in Shareholders' Equity

	Attributab	Capitals				
	Share capital	Other capitals	Exchange differences	Net profit for the current period	attributable to the interests not entitled to control	Total equity
Balance at 1 January 2019	8,133	143,041	8,837	698,135,	17,962	876,108
Dividend paid _	-	-	-	-	-	
Currency translation differences ⁽¹⁾	-	-	1,123	-	-	1,123
Profit for the period ⁽²⁾	-	-	-	6,955	1,968	8,923
Total income recognised in equity (1+2)	-	-	1,123	6,955	1,968	10,046
Balance at 31 March 2019	8,133	143,041	9,960	705,090	19,930	886,154
Balance at 1 January 2020	8,133	143,041	10,168	790,781	18,633	970,756
Dividend paid	-	-	-	-	-	
Currency translation differences ⁽¹⁾	-	-	16,005	-	(3)	16,002
Profit for the period ⁽²⁾	-	-	-	<i>14,175</i>	(425)	<i>13,750</i>
Total income recognised in equity (1+2)	-	-	16,005	14,175	(428)	29,752
Balance at 31 March 2020	8,133	143,041	26,173	804,956	18,205	1,000,508

V. Consolidated Cash Flow Statement

VI CONSONACION CUSTI I TOW Statement	3 months	12 months
	ended	ended
	31 March 2020	31 March 2019
Cash flows from operating activities		
Net profit	13,750	8,923
Total adjustments	80,785	104,156
Depreciation	21,892	20,298
Profit (loss) from foreign exchange differences	(3,844)	3,429
Interest and profit sharing (dividends)	689	269
Profit (loss) on investing activities	(2,451)	(280)
Change in inventories	109	<i>1,791</i>
Change in receivables	<i>31,446</i>	<i>46,424</i>
Change in liabilities and provisions excluding credits and loans	32,944	31,210
Other adjustments	- 04 525	<i>1,015</i>
Net profit less total adjustments	94,535	113,079
Income tax paid	(6,668)	(8,731)
Net cash generated (used) in operating activities	87,867	104,348
Cash flows from investing activities		
Purchases of property, plant and equipment	(7,942)	(4,094)
Proceeds from sale of property, plant and equipment	467	1,618
Purchases of intangible assets	(2,059)	(2,798)
Proceeds from disposal of investment in real estate and intangible	• • •	, ,
assets	97	-
Expenses for purchase of financial assets	-	-
Expenses for investment in real estates	-	(73)
Granted loans	6,434	-
Interest	525	24
Disposal of financial assets	-	-
Other proceeds from financial assets	,200	815
Other investment expenses		-
Net cash generated (used) in investing activities	(2,278)	(4,508)
Cash flows from financing activities		
Dividends and other payments to owners	-	-
Proceeds from credits and loans	1,825	-
Repayments of credits and loans	(10,511)	(9,661)
Interest on credit	(633)	(653)
Interest on received loans	` -	. ,
Granted loans	-	(300)
Proceeds from repaid loans	-	-
Proceeds from interest on loans	-	-
Payment of liabilities under finance lease agreements	(6,236)	(5,291)
Other financial proceeds	1,230	-
Other financial expenses	(74)	(73)
Net cash generated (used) in financing activities	(14,399)	(15,978)
Net change in cash, cash equivalents and bank overdrafts	71,190	83,862
Cash, cash equivalents and bank overdrafts at beginning of the	322,701	245,906
period Positive (negative) exchange differences in cash and bank overdrafts	-	1,974
Cash, cash equivalents and bank overdrafts at end of the period	399,612	331,742
- including limited disposal	3,080	2,989

VI. Sales Structure

Products Sales Structure

Products sales structure	Q1 2020	%	Q1 2019	%	Change in PLN	Change in %
Services	295,317	78.2%	240,105	70.8%	55,212	23.0%
Proprietary software	64,550	17.1%	65,476	19.3%	-926	-1.4%
Third-party software	3,787	1.0%	16,767	5.0%	-12,980	-77.4%
Proprietary hardware	838	0.2%	853	0.3%	-15	-1.8%
Third party hardware	1,933	0.5%	3,257	1.0%	-1,324	-40.7%
Others	11,393	3.0%	12,230	3.6%	-837	-6.8%
Total	377,818	100.0%	338,688	100.0%	39,130	11.6%

Market Sales Structure

Market sales structure	Q1 2020	%	Q1 2019	%	Change in PLN	Change in %
Telecommunications, Media, IT	97,009	25.7%	83,325	24.6%	13,684	16.4%
Finance and Banking	57,245	15.2%	42,043	12.4%	15,202	36.2%
Trade and Services	56,958	15.1%	56,052	16.6%	906	1.6%
Industry & Utilities	49,025	13.0%	39,874	11.8%	9,151	22.9%
Public sector	30,010	7.9%	36,683	10.8%	-6,673	-18.2%
Small and Medium-Sized Enterprises - Poland	45,463	12.0%	44,739	13.2%	724	1.6%
Small and Medium-Sized Enterprises - DACH	27,947	7.4%	21,796	6.4%	6,151	28.2%
Medicine	7,343	1.9%	6,975	2.1%	368	5.3%
Others	6,818	1.8%	7,201	2.1%	-383	-5.3%
Total	377,818	100.0%	338,688	100.0%	39,130	11.6%

Geographical sales structure (customers)

Geographical sales structure	Q1 2020	%	Q1 2019	%	Change in PLN	Change in %
Domestic (Poland)	138,352	36.6%	145,731	43.0%	-7,379	-5.1%
Export	239,466	63.4%	192,957	57.0%	46,509	24.1%
Total	377,818	100.0%	338,688	100.0%	39,130	11.6%