

Cost comparison for various corporate software purchase models

EXPENDITURE AND COSTS	ON-PREMISES (LOCAL DEPLOYMENT)	SAAS - STANDARD COMARCH CLOUD	SAAS - ENTERPRISE COMARCH CLOUD	PAAS - COMARCH HOSTING
Hardware - servers, disk arrays, switches, routers, NAS	Pays the customer. Often extra initial spending to support anticipated increased demand within 2-3 years.			
Site, server room facility	Purchase/rental			
Air conditioning for the server room	Purchase and maintenance			
Power supply for the server room	Monthly fees			
Additional licenses to ERP: operating system, database software (Microsoft SQL Server, Windows Server, Remote Desktop Services), anti-virus	License purchase and updates	✔ Monthly or annual subscription fee	✔ Monthly subscription fee	✔ Monthly subscription fee
Setup, implementation, infrastructure and environment management (updates, upgrades, operating system and database management)	Cost of engineering support - third-party or internal IT team			
Environment resilience to failures or malicious attacks (service contracts with providers who guarantee required response/repair times, clusters to support business continuity, backups)	Purchase of additional equipment, licenses, and maintenance services			

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Physical infrastructure resilience (e.g. redundant power supply, fire protection, 24/7/365 monitoring, CCTV, certifications according to global standards)	Pays the customer			
Business continuity assurance (avoid losses due to downtime following a failure)	Pays the customer		✓ Monthly subscription fee	✓ Monthly subscription fee
Performance assurance (optimized CPU, memory, and storage performance)	Pays the customer		✓ Monthly subscription fee	
ERP/FK solution	License purchase	✓ Monthly or annual subscription fee		One-time license purchase
Email and phone support for ERP/FK	Annual fee			Annual fee
ERP/FK updates	Annual update fee, self-deployed updates		Subscription fee, self-deployed updates	Annual update fee, self-deployed updates or updates by service provider
Scalability (increase and reduce resource usage/costs)	Partial/slow	✓ Flexible/fast	✓ Flexible/fast	✓ Flexible/fast
Remote work (including quick launch when required)	Additional license purchase, implementation	✓ Natively	✓ Natively	✓ Natively

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