## REPORT OF THE INDEPENDENT AUDITOR FROM THE AUDIT for the General Meeting and the Supervisory Board of COMARCH S.A.

## Report on the audit of the annual financial statements

## **Opinion**

We have audited the attached annual financial statements of COMARCH S.A. ("Company"), which consists of: balance sheet prepared as at December 31<sup>st</sup>, 2018, profit and loss account, statement of changes in equity and cash flow statement for the financial year ending on December 31<sup>st</sup>, 2018 and introduction to the financial statements containing a description of adopted accounting principles and additional information and clarifications ("financial statements").

In our opinion, attached financial statements:

- presents a reliable and clear picture of the property and financial situation of the Company as at December 31<sup>st</sup>, 2018 and its financial result and cash flows for the financial year ending on that day, in accordance with the applicable provisions of the Accounting Act and adopted accounting principles (policy);
- agrees on the form and content of the applicable laws and the Company's statute,
- it has been prepared on the basis of correctly kept accounting books, in accordance with the provisions of Chapter 2 of the Act of September 29, 1994 on accounting ("Accounting Act" Journal of Laws of 2019, item 351).

This opinion is consistent with the additional report for the Audit Committee, which we issued on the day of this report.

#### **Basis of the opinion**

We conducted our audit in accordance with the International Standards of Research in the version adopted as National Standards of Research by the National Council of Statutory Auditors ("KSB") and pursuant to the Act of May 11<sup>th</sup>, 2017 on statutory auditors, auditing companies and public supervision ("Act on auditors") - Journal of Laws of 2017, item 1089 with amendments) and EU Regulation No. 537/2014 of April 16<sup>th</sup>, 2014 on detailed requirements regarding statutory audits of financial statements of public-interest entities ("EU regulation" - Official Journal EU L158). Our liability in accordance with these standards is described further in the section "Auditor's Responsibility for Auditing Financial Statements."

We are independent of the Company in accordance with the Code of Ethics for Professional Accountants of the International Federation of Accountants ("IFAC Code"), adopted by the resolutions of the National Council of Statutory Auditors and other ethical requirements that apply to the audit of financial statements in Poland. We have fulfilled our other ethical obligations in accordance with these requirements and the IFAC Code. During the audit, the key certified auditor and the audit firm remained independent of the Company in accordance with the independence requirements set out in the Act on Certified Auditors and the EU Regulation.

We believe that the audit evidence we have obtained is adequate and appropriate to provide the basis for our opinion.

#### **Key research matters**

The key audit matters are matters that, according to our professional judgment, were the most significant when auditing the financial statements for the current reporting period. They include the most significant assessed risks of material misstatement, including the assessed risks of material misstatement due to fraud. We referred to these matters in the context of our audit of the financial statements as a whole and in the formulation of our opinion, and summarized our reaction to these

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risks and in cases where we deemed it necessary we presented the most important observations related to these risks. We do not express a separate opinion on these matters.

#### 1. The risk of loss of value of net investment in subsidiaries

#### **Key research matter**

The company holds shares or stocks in related entities. Their value disclosed in the financial statements is PLN 324,023 thousand (this value includes shares in subsidiaries: PLN 204,977 thousand and investment certificates in Comarch Corporate FIZ: PLN 119.046 thousand), which accounts for 24.3% of the balance sheet total.

The issue was identified as a risk of material misstatement due to the significant value of shares and the potential material impact on the Company's financial result in the event of impairment triggers referred to in Art. 28 para. 7 of the Accounting Act.

#### **Disclosures in the financial statements**

The accounting policy applied to the valuation of shares in subsidiaries was disclosed by the Company in the introduction to the financial statements.

Additional information is included in note 3b, 3c and further annual report of SA-R.

#### Auditor procedures in response to the identified risk

As part of the audit of the unit financial statements of the Company:

- 1. An analysis of the accounting policy applied by the Company in the scope regarding the valuation of shares was carried out,
- 2. The analysis of the reports of subsidiaries, including in particular their financial results, values and capital structure, indebtedness and liquidity in terms of the existence of indications of impairment, was performed,
- 3. The impact of events after the balance sheet date on possible impairment loss was assessed,
- 4. Management Board's explanations regarding factors triggering indications of impairment, including negative financial results, as well as plans and perspectives concerning the activities of individual companies were obtained,
- 5. Within the scope of impairment tests performed by the Company:
- we have made a critical evaluation of the testing process,
- we assessed the key assumptions of the test,
- we have verified their mathematical correctness and methodological coherence
- 6. The correctness and completeness of required disclosures in the financial statements was assessed.

## 2. The risk of significant distortion

## **Key research matter**

Work in progress are capitalized costs associated with creating new or upgrading existing software. The value of production in progress as at December 31, 2018 is PLN 56,925 thousand, which is 4.3% of the balance sheet total.

In accordance with the accounting policy, capitalized costs should be included in the financial result for a period not longer than 36 months from the date of their payment in the form of either the cost of sale or the write-down.

We treat in connection with the above and the assumptions adopted by the Company's Management Board regarding the possibility of future use of production effects in progress as a key area of the study.

In this area, we identify the risk associated with not including capitalized costs in the required accounting policy during the period and capitalizing the costs associated with the software, which may not generate economic benefits.

#### **Disclosures in the financial statements**

The accounting policy applied to the valuation of shares in subsidiaries was disclosed by the Company in the introduction to the financial statements.

Additional information can be found in note 5a of the SA-R annual report.

#### Auditor procedures in response to the identified risk

As part of the audit of the unit financial statements of the Company:

- 1. Accounting policy records have been verified,
- 2. A list of items treated as production of work was obtained, with periods of bearing the capitalized costs,
- 3. The correctness of applying the adopted accounting principles was assessed in the scope of:
- recognizing the cost of sales of capitalized costs in other comprehensive income in connection with obtaining revenues from the sale of software,
- compliance with the adopted accounting policy, recognition of other capitalized costs in other comprehensive income if the software is in the development phase (planned revaluation write-offs),
- explanations of the management board regarding the factors causing delays in the settlement of individual items, as well as plans and prospects for the settlement of these items in the future.
- 4. Rated for significant production items in the course of capacity to generate economic benefits.
  - 3. Risk of distortion of the financial result due to the recognition of revenues in accordance with the degree of advance of long-term contracts not completed as at the balance sheet date

#### **Key research matter**

Sales revenues for the year ended December 31, 2018 amounted to PLN 966,100 thousand.

An important part of the revenues generated by the Company were revenues from the implementation of IT implementation contracts, which are recognized by the Company in accordance with Article 34a paragraph. 1 and par. 2 point 2 of the Accounting Act. For settling implementation contracts, the Company adopts the method of percentage involvement of costs and revenues.

The issue was considered a key risk area due to the significance of revenues from the sale of implementation services and the complex nature of the balance sheet valuation process based on significant estimates of the Management Board regarding:

- the determination of the budgeted cost of implementation, and its updating during the performance of the service, and
- correct allocation of costs to the relevant project and the relevant period, which may have a significant impact on the value of recognized revenue in the period.

#### **Disclosures in the financial statements**

The details of the accounting policy applied by the Company in the scope of revenue recognition are disclosed in Note 7.1. introduction to the SA-R financial statements.

Additional information can be found in note 9a, 14b, 20 of the SA-R annual report.

## Auditor procedures in response to the identified risk

As part of the audit of the separate financial statements of Comarch S.A. we reviewed the adopted accounting policy in the field of recognition and recognition of sales revenues in terms of compliance with the provisions of the Accounting Act.

In particular, we have carried out procedures aimed at understanding and evaluating internal controls that the Company has implemented in relation to the valuation of long-term contracts.

During the audit, we also carried out the following procedures related to the identified risk:

- we have assessed how the budgets used to calculate revenue are analyzed and updated, and finally accepted;
- we have reconciled the actual data from the books up to the last day of the audited period with the updated figures in the budgets as at the valuation date;
- we have analyzed the consistency of the structure of budgets through mutual comparisons and agreements to real subcontracts;
- we performed an analysis of the mathematical correctness of the calculation of all long-term contracts in terms of their mutual coherence and the assessment of the occurrence of the risk of creating a provision for loss on the contract;
- in the case of contracts executed over a period longer than one year, the budgets of revenues and costs in these periods were compared and the changes in the budget amount with the source documentation were evaluated for the selected sample and the changes in the value of the assumed margin on the contract were explained;
- information on the progress of works was obtained for contracts with a high degree of cost involvement;
- for a selected sample of contracts (including the largest contracts), detailed procedures have been carried out to compare data from the spreadsheet with data derived from contracts with the Customer;

# Responsibility of the Management Board and the Supervisory Board for the financial statements

The Management Board of the Company is responsible for preparing, on the basis of correctly kept accounting books, financial statements which presents a reliable and clear picture of the property and financial situation and financial result of the Company in accordance with the Accounting Act, adopted accounting principles (policy) and the applicable laws and statutes. as well as internal control, which the Management Board deems necessary to enable the preparation of financial statements without a significant distortion caused by fraud or error.

When preparing the financial statements, the Management Board of the Company is responsible for assessing the Company's ability to continue operations, disclosing, if applicable, matters related to going concern and adopting the principle of going concern as an accounting basis, except when the Management Board intends either to liquidate the Company or to discontinue conducting business or there is no real alternative to liquidation or discontinuation of activity.

The Management Board and members of the Company's Supervisory Board are obliged to ensure that the financial statements meet the requirements provided for in the Accounting Act. Members of the Supervisory Board are responsible for overseeing the financial reporting process of the Company.

#### Auditor's responsibility for auditing the financial statements

Our goals are to obtain reasonable assurance that the financial statements as a whole do not contain any material misstatement due to fraud or error and to issue a report containing our opinion. Reasonable assurance is a high level of certainty, but it does not guarantee that a test conducted in accordance with the KSB will always detect the existing significant distortion. Distortions may arise as a result of fraud or error and are considered material if it can reasonably be expected that, individually or in aggregate, they could influence users' business decisions made on the basis of these financial statements.

The concept of materiality is used by the auditor both in planning and conducting the audit as well as in assessing the impact of the distortions identified during the audit and the unadjusted distortions, if any, on the financial statements, as well as when formulating the auditor's opinion. In connection with the above, all opinions and statements included in the audit report are expressed with regard to the qualitative and valuable level of significance determined in accordance with the audit standards and professional judgment of the statutory auditor.

The scope of the audit does not include assurance as to the future profitability of the Company or the effectiveness or efficiency of conducting its affairs by the Company's Management Board currently or in the future.

During a study in accordance with the KSB, we apply professional judgment and maintain professional skepticism, as well as:

- we identify and assess the risks of material misstatement of the financial statements due to fraud or error, design and conduct audit procedures that address these risks, and obtain audit evidence that is adequate and adequate to provide a basis for our opinion. The risk of not recognizing a significant misstatement due to fraud is greater than that resulting from the error, as the fraud may involve collusion, falsification, intentional omissions, misrepresentation or circumvention of internal control;
- we gain an understanding of the internal control appropriate to the audit to design audit procedures that are appropriate in the circumstances, but not to express an opinion on the effectiveness of the Company's internal control;
- we assess the appropriateness of the accounting principles (policy) used and the reasonableness of accounting estimates and related disclosures made by the Company's Management Board;
- we draw a conclusion on the appropriateness of the Company's Management's application of the going concern principle as an accounting basis and, based on the audit evidence obtained, whether there is significant uncertainty related to events or conditions that may significantly doubt the Company's ability to continue as a going concern. If we come to the conclusion that there is significant uncertainty, we require that we draw attention in our auditor's report to related disclosures in the financial statements or if such disclosures are inadequate, we modify our opinion. Our applications are based on audit evidence obtained up to the date of our audit report, however future events or conditions may cause the Company to cease its operations;
- we assess the overall presentation, structure and content of the financial statements, including disclosure, and whether the financial statements present the underlying transactions and events in a manner that ensures a fair presentation.

We provide the Supervisory Board with information about, among other things, the planned scope and time of the audit and significant findings of the audit, including any significant weaknesses of internal control that we will identify during the audit.

We submit to the Supervisory Board a statement that we have complied with the relevant ethical requirements regarding independence and that we will inform them of all connections and other matters that could reasonably be considered to jeopardize our independence and, where applicable, we inform about the safeguards applied.

From among the matters forwarded to the Supervisory Board, we determined those matters which were most significant during the audit of the financial statements for the current reporting period and that is why we considered them to be key issues of the audit. We describe these matters in our auditor's report, unless laws or regulations prohibit public disclosure or when, in exceptional circumstances, we determine that the issue should not be presented in our report because it would reasonably be expected

that the negative consequences would outweigh the benefits of such a report. information for the public interest.

## Other information, including an activity report

Other information consists of a report on the Company's operations for the financial year ended December 31, 2018 ("Activity Report") together with a statement on the application of corporate governance and a statement on non-financial information referred to in Art. 49b section 1 of the Accounting Act, which are separate parts of this Report (together "Other information").

## Responsibility of the Management Board and the Supervisory Board

The Management Board of the Company is responsible for preparing Other information in accordance with the law.

The Management Board of the Company and members of the Supervisory Board are obliged to ensure that the Report on the Company's activities along with the separated parts meet the requirements provided for in the Accounting Act.

## Responsibility of the auditor

Our opinion on the audit of the financial statements does not include Other information. In connection with the audit of our financial statements, it is our duty to read other information and, in doing so, consider whether other information is not materially inconsistent with the financial statements or our knowledge obtained during the audit or otherwise appear significantly distorted. If, based on the work performed, we find significant distortions in other information, we are required to inform you in our audit report. Our duty in accordance with the requirements of the Act on chartered auditors is also to issue an opinion on whether the report on operations has been prepared in accordance with the regulations and whether it is consistent with the information contained in the financial statements. In addition, we are required to inform you whether the Company has made a statement about non-financial information and issuing an opinion on whether the Company has included the required information in the corporate governance statement.

We obtained the report on the Company's activity before the date of this audit report, and the Annual Report will be available after this date. In the event that we find a significant distortion in the Annual Report, we are obliged to inform the Supervisory Board of the Company about it.

#### **Opinion on the Report on operations**

Based on the work carried out during the study, in our opinion, the Report on the Company's operations:

- it has been drawn up in accordance with Article 49 of the Accounting Act and paragraph 70 of the Regulation of the Minister of Finance of March 29, 2018 regarding current and periodic information published by issuers of securities and conditions for recognizing information required by the law of a non-member state as equivalent ("Current Information Regulation"). U. of 2018, item 757);
- is consistent with the information contained in the financial statements.

In addition, in the light of knowledge about the Company and its environment obtained during our audit, we declare that we have not identified significant distortions in the Report on the Company's operations.

## Opinion on the statement on the application of corporate governance

In our opinion, in the statement on the application of corporate governance, the Company has included the information specified in paragraph 70, para. 6 point 5 of the Regulation on current information. In addition, in our opinion, the information indicated in paragraph 70 para. 6 point 5lit. c-f, h and lit. and the Regulations contained in the statement on the application of corporate governance are consistent with the applicable regulations and information contained in the financial statements.

#### Information on non-financial information

In accordance with the requirements of the Act on Certified Auditors, we confirm that the Company has prepared a statement on non-financial information, referred to in art. 49b par. 1 of the Accounting Act as a separate part of the Report on operations.

We have not done any assurance work regarding a statement about non-financial information and we do not give any assurance about it.

## Report on other legal and regulatory requirements

## **Declaration on services provided that are not audited of financial statements**

To the best of our knowledge and belief, we declare that services that are not auditing financial statements we provide to Group entities are compliant with laws and regulations in force in Poland and that we have not provided non-audit services that are prohibited under Art. 5 section 1 of the EU regulation and art.136 of the Act on auditors.

## Choosing an auditing company

We have been selected to audit the financial statements with a resolution of the Company's Supervisory Board of May 29, 2017. The Company's financial statements are tested continuously starting from the financial year ended December 31, 2017, that is for the next two years.

The key certified auditor responsible for the audit, which resulted in this report of the independent statutory auditor is Marcin Krupa.

BDO Sp. z o.o. sp.k. with its registered office in Warsaw, entered into the list of audit firms under number 3355

on behalf of which the key certified auditor operates

Signed by a qualified electronic signature

Marcin Krupa
Certified auditor
No. in the register 11142
Krakeyy April 20th 2010

Krakow, April 29th, 2019