

# Implementation of Comarch InterPartner Billing Comarch in NETIA SA

In 2004, Comarch signed an agreement for the delivery of Comarch InterPartner Billing system to Netia SA in Poland.

## The Challenge

The project goal was to handle Netia's interconnect agreements and manage the end-to-end processing path: starting from data loading from mediation, rating, billing and reporting with respect to multi dial-plans, integration with GL and external sources of reference data.

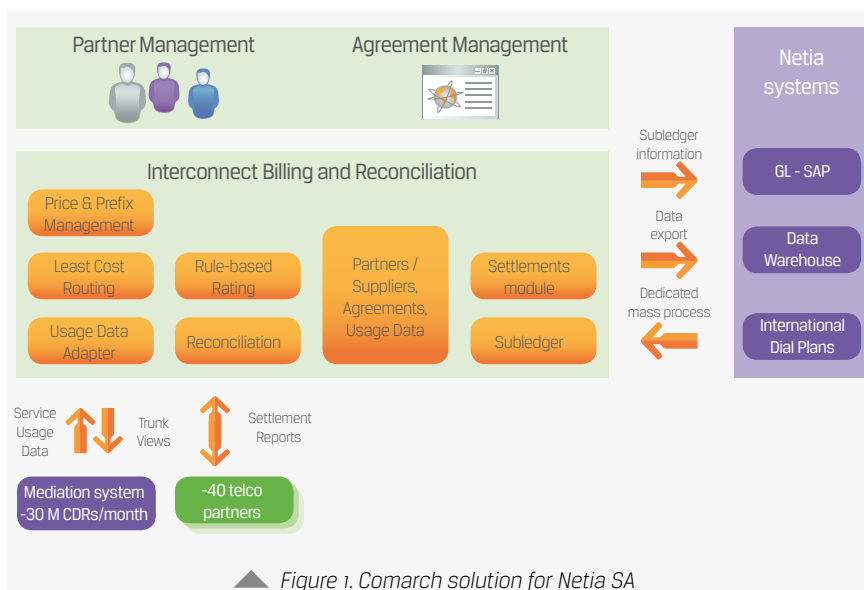
## The Approach

The project started in November 2004 and first settlements were produced in June 2005. The implemented solution covers:

- 300M of monthly usage data records
- Over 40 interconnect partners

### Implemented functionalities include:

- Partner Data Management
- Agreement Management
- Multi-Dial Plan Management
- Rule-based Rating and Pricing
- Financial and Statistical Reports
- Multi-Environment Handling (based on Flexible Data Replication tool)
- Ready-to-use voice and non-voice services with usage based and non-usage based charges



### Customer:

Netia SA

### Industry:

Telecommunications

Netia is a leading Polish independent, fixed-line telephony operator. It operates on the basis of its own state-of-the-art fiber-optic backbone network which covers all major Polish cities (5,000 km long) as well as using local access networks. Netia provides a wide range of fixed-line telecommunications services including voice, data transmission & Internet access, and wholesale network services. Netia's goal is to become the service provider of preference for broadband services, and to deliver growth by establishing the Company as the leader in the rapidly expanding Polish broadband market.

### Comarch products:

- Comarch InterPartner Billing

## Why Comarch

Comarch IPB is ready to handle wholesale, revenue sharing and third-party billing with the possibility to implement various business scenarios such as:

### ○ Per-event and summary-based processing including:

- Statistical data-based charging
- Bucket/quota pricing
- One-off/recurring

### ○ Rating/charging based on rules

### ○ Usage based, non-usage based charging including:

- Trunk-based billing
- Rating calculates both revenue and cost

### ○ Various business scenarios including:

- Volume discounts
- Penalties
- Volume commitment (send or pay)
- Swap deals
- Back to the first minutes, thresholds, B2FM, B2FT
- Transit fee volume/amount commitment
- Origin-based pricing and cost
- Transit and termination fee split
- Content-based billing
- Real-bit-pipe-based billing

## The Result

Comarch IPB was chosen due to the fact that it is able to process millions of CDRs monthly. Comarch IPB was implemented in a timely manner and delivered a comprehensive set of functionalities, covering the current and future needs of Netia SA.

### Benefits for Netia included:

- Netia's maintenance of a strong market position and being ready to offer new services
- Support for many partners and increased security / control over vital and sensitive data covered by different agreements
- One single view for all crucial data (general, addresses, financial and usage)
- System architecture that allows integration of all the offered services, starting with cable and mobile telephony through data transmission networks, line leasing, mobile services and WLAN to IP-based services, using the likes of electronic mail, access to the Internet, VPNS, web hosting, or web farming
- Increase of revenues thanks to the Least Cost Routing module that allows using an optimal routing table
- Cost cutting enabled by the Rconciliation module that allows for automated dispute management

*"Comarch provided us with two great aspects: a proactive approach to our needs and excellent solutions. This proactive approach enabled us to rapidly start agreements handling and Comarch solution has been recognized as extremely flexible at handling not only current needs but also new services and business scenarios within the rapidly evolving telecom market."*

Robert Kipczak, Project Manager, Netia

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### About Comarch:

Comarch is a global supplier of IT products and services for the telecommunication industry. The company's flexible solutions are industry standard compliant and developed in-house. Comarch solutions constantly evolve based on customer demand. Since 1993, the company has accumulated experience and knowledge in the fields of designing, implementing, and integrating IT solutions. Comarch serves some of the market's largest players - such as Telekom Deutschland (former T-Mobile Germany), T-Mobile Austria, E-Plus Germany, Vodafone Germany and Telefónica O2 Germany, as well as companies from the KPN and France Telecom groups. Comarch provides COTS products in the areas of BSS, CRM, OSS as well as a range of comprehensive services.

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Comarch Spółka Akcyjna with its registered seat in Kraków at Aleja Jana Pawła II 39A, entered in the National Court Register kept by the District Court for Kraków-Śródmieście in Kraków, the 11th Commercial Division of the National Court Register under no. KRS 000057567. The share capital amounts to 8,051,637.00 zł. The share capital was fully paid, NIP 677-00-65-406  
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EN-2012.01

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