

# COMARCH IoT

## Summary of cooperation between Silicon Labs and Comarch

### COMPANIES OVERVIEW



Silicon Labs is a leading provider of silicon, software and solutions for a smarter, more connected world. Our award-winning technologies are shaping the future of the **IoT**, Internet infrastructure, industrial automation, and the consumer and automotive markets.

Headquartered in Austin, Silicon Labs has more than 1,700 team members in over 20 countries creating products focused on performance, energy savings, connectivity and simplicity.

### COMARCH

Comarch is a global provider of IT business solutions for the optimization of operational and business processes with wide knowledge of the IoT ecosystem, specializing in IT systems, embedded software and cloud services. Since its inception in 1993, we have developed at a rapid pace.

Today, Comarch is the leading global IT company and employs over 6,500 experienced IT engineers and business consultants around the world. It is a great source of pride that there are thousands of complex and successful projects and implementations of our software in more than 40,000 companies worldwide.

## Cooperation overview



Long-term cooperation since 2013

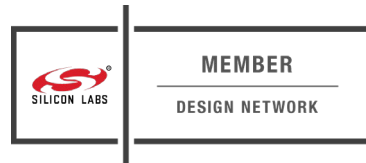


Engagement duration: **up to seven years**

Number of currently ongoing projects: **11**



**High quality** of cooperation, regularly confirmed by the Silicon Labs system of evaluation of projects



**Entering new areas of cooperation:**

joining **Silicon Labs Design Network Program**, aiming to provide professional services to end customers of Silicon Labs

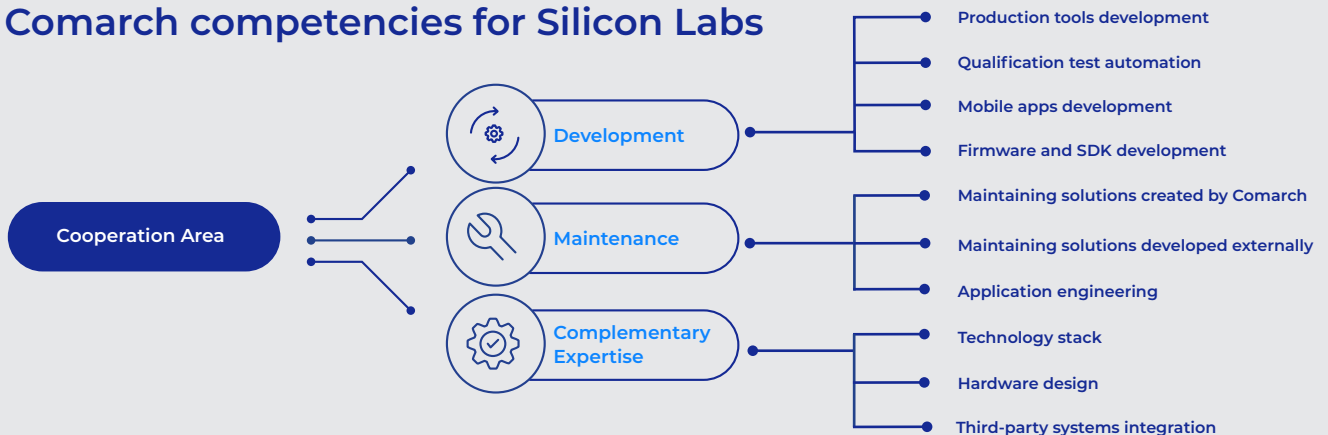
Usage of multiple technologies:



## Advantages for Silicon Labs

- **Flexible capacity model:** business approach adaptable to the specific project or engagement
- **Additional competence base** available for Silicon Labs projects
- Combination of **extensive knowledge** of the IT industry and Silicon Labs technology
- The ability for Silicon Labs to **plan future development** based on proven stability and long-term cooperation with Comarch

## Comarch competencies for Silicon Labs



## Recommendation

” *Comarch has provided Silicon Labs with development services on a variety of application development projects for more than 7 years, and we have always found the company's work to be very high quality. Project tracking is clear and accurate, and communication has been direct and transparent. We have always been able to trust their team of developers, who have deep expertise in embedded software and mobile application development. I would highly recommend Comarch as a trusted services partner.*

**Robert Power – Vice President of Software, IoT**