#### Comarch S.A. Supervisory Board Report 2022

In 2022, there were the following members of the Supervisory Board:

From 1st January to 28th June, 2022:

- Elżbieta Filipiak Chairman,
- Andrzej Pach Vice-Chairman,
- Danuta Drobniak Member.
- Łukasz Kalinowski Member,
- Joanna Krasodomska Member,
- Anna Pruska Member,

From 28th June to 31st December, 2022:

- Elżbieta Filipiak Chairman,
- Andrzej Pach Vice-Chairman,
- Danuta Drobniak Member,
- Robert Jasiński Member,
- Joanna Krasodomska Member,
- Anna Pruska Member.

The Supervisory Board sat 9 times in 2022 ( $14^{th}$  of March,  $21^{th}$  of March,  $27^{th}$  of April,  $16^{th}$  of May,  $1^{st}$  of June,  $22^{nd}$  August,  $7^{th}$  of September and  $28^{th}$  of November,  $9^{th}$  of December). Additionally, the Audit Committee sat on  $14^{th}$  of March,  $27^{th}$  of April,  $16^{th}$  of May,  $29^{th}$  of August and  $9^{th}$  of December.

The major subjects addressed by the Supervisory Board at the sittings were:

- 1) monitoring and analysis of the financial condition and organization at the company and Comarch Group,
- 2) assessment of the Management Board's progress in implementing the company's strategy,
- 3) assignation of business purposes for members of the Management Board and assessment of their implementation,
- 4) acquaintance with activities of the selected business sectors at the company and Group,
- 5) risk analysis and assessment for the company's and Group's operations,
- 6) supervision of the internal system control, risk management and compliance systems and the internal audit function in the Company and Group,
- 7) formal-legal issues,
- 8) assessment and approving the financial statements of the Company and Group,
- 9) assessment of the rationality of expenses referred to sponsorship and charity,
- 10) periodic assessment of related parties transactions,
- 11) reporting of non-financial data.

The Supervisory Board's detailed scope of activities and the resolution considered in 2022 are set out in detail in the records from its sittings, which are to be found at the Company's headquarters in Krakow.

In connection with principle 4.7 arising from the fourth part of the "Best Practice for WSE Listed Companies 2021", with the resolution 3/06/2022 of the 1st of June, 2022 the Supervisory Board of Comarch S.A. recorded a positive verdict with respect to the draft resolutions of the Annual General Shareholders' Meeting which took place on the 28th of June, 2022.

In line with principle 1.1 arising from the first part of the "Best Practice for WSE Listed Companies 2016", Comarch S.A.'s 'Supervisory Board Report and Company's Assessment regarding 2021" was published at <a href="www.comarch.pl">www.comarch.pl</a> (English version at <a href="www.comarch.com">www.comarch.com</a>). It included information on the work of its committees and an assessment of the company's situation with regard to an appraisal of the internal controlling and risk management systems vital to the company, compliance systems and the internal audit function. The Supervisory Board assessed if there are relationships or circumstances, that may influence on the independence of a particular member of the Supervisory Board and the Supervisory Board decided, that at least two members of the Supervisory Board meets the independence criteria set out in the principle number 2.3. of the "Best Practice for WSE Listed Companies 2021".

With reference to the scope of the report, the Supervisory Board monitored the current performance of the company and, gave its expert opinion concerning Comarch S.A.'s planned operations and those already in progress. In particular, the Supervisory Board reviewed the quarterly, six-monthly and annual (consolidated) financial statements of Comarch S.A. and the Comarch Group. With the publication of each of the financial reports there followed a sitting of the Supervisory Board. At these meetings the Board analysed the scope, rectitude, correctness and transparency of the data (including the financial data) presented by the company. The Supervisory Board learned in detail of financial situation of the particular company's business sectors. In this respect, the company's Management Board and authorized employees provided the Supervisory Board with access to documents and other information sources, prepared the necessary presentations for the Supervisory Board and were forthcoming with essential explanations and clarifications regarding the company's financial situation, activities undertaken by the company. The Supervisory Board had a meeting with representatives of the entity entitled to audit and review the (consolidated) financial statements of Comarch S.A. and the Comarch Capital Group. The Supervisory Board learned of the Company's organizational structure, the internal control, risk management and compliance systems and the internal audit function and made a recommendation in relation to its improvement.

It is the opinion of the Supervisory Board that the accounting methods adopted by the Company and the Capital Group have been applied in accordance with the provisions of the law. According to Art. 382 § 3(1) par. 3) and 4) of the Code of Commercial Companies, the Supervisory Board positively evaluates the implementation by the Management Board of the obligations referred to in Art. 380(1) of the Code of Commercial Companies, as well as the method of preparing and submitting information, documents, reports or requested explanations to the Supervisory Board by the Management Board.

In 2022, UHY ECA Audyt Sp. z o.o. Sp. k. was the entity authorized to audit and review the financial statements of the company. The resolution of the Supervisory Board regarding selection of an auditor to provide auditing services for Comarch S.A.'s financial statements

for 2022, 2023 and 2024was concluded on the 16<sup>th</sup> of May, 2022. It is the opinion of the Supervisory Board that the entity authorized to audit and review the financial statements of Comarch S.A. and the Comarch Capital Group was selected within the terms of the prevailing law, and that the statutory auditors conducting them met the conditions required for expressing an unbiased and independent opinion in compliance with Polish law.

According to the Supervisory Board, the composition and diversity of the competence of the members of the Supervisory Board allow to effective and proper supervision of all areas of the company's operations. The members of Supervisory Board are diverse both in terms of gender, age and education. They all have the knowledge and skills backed by years of professional experience. Four members of the Supervisory Board meets the independence criteria set out in the principle number 2.3. of the "Best Practice for WSE Listed Companies 2021".

The Supervisory Board of Comarch S.A. assesses its work in 2022 as effective. Members of the Board fulfilled their duties with commitment, participating in most cases, at full strength in its meetings.

The Audit Committee (the equivalent of the Audit Committee within the meaning of Annex I to the Commission Recommendation of 15<sup>th</sup> of February, 2005 related to the no-executive directors (...)) operates in accordance with the Regulations of the Audit Committee of the Supervisory Board of Comarch S.A. adopted on 27<sup>th</sup> of November, 2017 with Resolution No. 2/11/2017 of the Audit Committee of Comarch S.A. and approved by the Supervisory Board. These Regulations of the Audit Committee of the Supervisory Board of Comarch S.A. were changed by a resolution of the Supervisory Board of Comarch S.A. no. 12/05/2020 of the 26<sup>th</sup> of May, 2020 and no. 1/12/2022 of the 9<sup>th</sup> December 2022. From 1<sup>st</sup> of January, 2022 to 31<sup>st</sup> of December, 2022, the Audit Committee consisted of: Joanna Krasodomska as Chairman of the Audit Committee, Danuta Drobniak as a member of the Audit Committee and Andrzej Pach as a member of the Audit Committee. According to the information held by the Company, three members of the Audit Committee meet the statutory independence criteria (Mrs. Danuta Drobniak, Ms. Joanna Krasodomska and Mr. Andrzej Pach).

Knowledge of accounting or auditing financial statements is held by: (i) Joanna Krasodomska (PhD of Economic Sciences, Associate Professor at the Department of Financial Accounting at the University of Economics in Krakow; implementer of national and international research projects, author of numerous scientific publications dealing with financial reporting and sustainable development issues; certified accountant (no. in the register 890); cooperates with the Accountants Association in Poland, the District Branch in Krakow and the Association of Chartered Certified Accountants (ACCA) and Chartered Institute of Management Accountants (CIMA); represents Poland in the European Accounting Association; is a member of national and international organizations gathering professionals related to accounting and Chapter Zero Poland); and (ii) Danuta Drobniak (an Expert Auditor, number in the register 9578; since 2001, the President of the Management Board of A.M. Jesiołowscy - Finanse Sp. z o.o. where performs audits of financial statements of companies, conducts numerous audits of EU projects, oversees legal, organizational, financial and accounting works related to mergers, separation and transformation of companies, draws up written opinions on the

implementation of investment commitments and oversees comprehensive accounting services for companies together with the provision of legal and tax consultancy for them; until June, 2016, the inspector/controller of the National Supervisory Commission of the National Chamber of Statutory Auditors and a member of the National Council of Statutory Auditors of the current term of office).

The knowledge of the IT industry is held by Andrzej Pach (professor of technical sciences, author of over 250 scientific publications in the field of modelling and analysis of computer networks and radio networks, participant and manager of many research projects. He is an academic teacher at the Institute of Telecommunications AGH University of Science and Technology, whose head was in the years 1998 – 2016. In the years 2016-2020 performed the function of Vice-Rector for Science of AGH University of Science and Technology. He is a member of the Electronics and Telecommunications Committee of the Polish Academy of Sciences).

In 2022, the Audit Committee held 5 meetings and in particular dealt with:

- 1) monitoring the process of financial reporting;
- 2) monitoring the effectiveness of internal control systems, internal audits and risk management;
- 3) monitoring financial reviews;
- 4) monitoring the independency of the export auditor and the entity entitled to audit financial statements;
- 5) monitoring non-financial reporting.

Due to the scope of their powers the Supervisory Board and the Audit Committee invited members of the Company's governing bodies and statutory auditors to participate in their meetings. The Supervisory Board reviewed the functioning of the Audit Committee in 2022. In the opinion of the Supervisory Board, the activities carried out by the Audit Committee were adequate to the scale of operations and the degree of complexity of the Company's accounting and financial reporting. The results of the Committee's work and recommendations were presented on an ongoing basis at meetings of the Supervisory Board and summarized in the annual activity report.

The Supervisory Board assessed that in the reporting period from 1<sup>st</sup> of January, 2022 to 31<sup>st</sup> of December, 2022, there was no need to establish committees other than the Audit Committee in the Supervisory Board. According to Art. 382 § 31 sec. 5) of the Code of Commercial Companies, the Supervisory Board informs that in 2022 it did not order any matter regarding the Company's operations or its assets to be examined at the Company's expense, or to carry out analyses or opinions by an advisor selected by the Supervisory Board.

#### **Evaluation of the Management Board's annual reports**

The Supervisory Board, in accordance with Art. 382 § 3 sec. 1) and § 31 sec. 1) of the Code of Commercial Companies and acting pursuant to Art. 19 sec. 2 points 1) and 2) of the Company's Articles of Association, by resolution No. 02/04/2023 and No. 03/04/2023 of  $24^{th}$  April 2023, made a positive assessment in terms of compliance with the accounting books, documents and facts:

- 1) reports on the activities of Comarch S.A. and financial statements for 2022,
- 2) the report on the activities of the Comarch Capital Group and the consolidated financial statement for 2022.

#### Evaluation of the Management Board's proposal regarding the distribution of profit

According to Art. 382 § 3 sec. 2) and § 31 sec. 1) of the Code of Commercial Companies and acting pursuant to Art. 19 sec. 2 point 2) of the Company's Articles of Association, by resolution No. 2/06/2022 of 1st June 2022, the Supervisory Board issued a positive opinion on the motion of the Management Board of the Company to net profit in the amount of PLN 78,048,106.62 was divided as follows:

- 1) part of the net profit in the amount of PLN 32,533,396 will be allocated to the payment of dividend. The dividend will amount to PLN 4.00 per share,
- 2) the remaining part of the net profit in the amount of PLN 45,514,710.62 will be transferred to supplementary capital.

Until the date of this report, the Management Board did not request the Supervisory Board to distribute the profit for 2022.

## The assessment of the Company's compliance with the corporate governance principles and the manner of compliance with the disclosure obligations concerning compliance with the corporate governance principles

This assessment of the Comarch S.A.'s compliance with the corporate governance principles and the manner of compliance with the disclosure obligations concerning compliance with the corporate governance principles defined in the Stock Exchange Regulations and the regulations on current and periodic reports published by issuers of securities was prepared by the Supervisory Board in accordance with rule 2.11.4. of Best Practice for WSE Listed Companies 2021.

Comarch S.A., a company listed on the Warsaw Stock Exchange, was in the period from 1<sup>st</sup> of January, 2022, to the 31<sup>st</sup> of December, 2022, a subject to the corporate governance principles set out in the document "Best Practices of WSE Listed Companies 2021" (Annex to the Resolution of the Stock Exchange Council No. 13/1834/2021 from 29<sup>th</sup> of March, 2021, hereinafter "DPSN 2021").

On the 30<sup>th</sup> of July, 2021, The Management Board of Comarch S.A. pursuant to § 29 sec. 3 of the Regulations of the Warsaw Stock Exchange S.A. published information of the Company's compliance the principles contained in the set of "Best Practices of WSE Listed Companies 2021". The relevant information has been posted on the Company's website. According to the published report, the Company does not apply the following principles: 2.1., 2.2., 3.3., 3.4., 3.6., 3.7.

Additionally, on the 29<sup>th</sup> of April, the Management Board of Comarch S.A. provided an update of information of the Company's compliance the principles contained in the "Best Practices of WSE Listed Companies 2021", which is available on the Company's corporate website. The reason to update the information on the application of DPSN 2021 by Comarch S.A. was the appointment of an internal auditor managing the internal audit function, therefore the principles 3.3., 3.4., 3.6., and 3.7., of DPNS 2021 began to be applied by the Company.

The Supervisory Board monitored the compliance by the Company with the corporate governance rules and the manner of compliance with the disclosure obligations defined in the Stock Exchange and the regulations on current and periodic reports published by

issuers of securities. Corporate governance issues were discussed with the Audit Committee, and relevant documents and reports on the implementation of corporate governance principles were submitted by the Company's employees directly to the Audit Committee. The Supervisory Board got acquainted with the Report of Comarch S.A.'s Management Board Regarding the Acceptance of Corporate Governance Principles in 2022 of the Company and the Comarch Group. In the opinion of the Supervisory Board, the information provided by the Company complies with the requirements and fairly presents the state of application of the corporate governance.

The Company runs a corporate website in both Polish and English, where it publishes all information relevant to investors, including the applicable corporate governance principles.

In the opinion of the Supervisory Board, the Company in 2022 correctly fulfilled the disclosure obligations concerning compliance with the corporate governance principles defined in the Exchange Rules and the regulations on current and periodic reports published by issuers of securities.

#### The assessment of the amounts expensed by the Company and its Group in support of culture, sports, charities, the media, social organisations, trade unions, etc.

Comarch S.A. for years takes a number of pro-social activities, among others, by active supporting the sport, taking patronage of cultural events, supporting the education and development of science and engaging in helping the needlest. The Supervisory Board assesses positively conducted by Comarch S.A. and its subsidiaries policy on sponsorship and charitable activities, realized among others by:

- financial support for organization of St. Mary's Organ Concerts,
- sponsoring the Krakow edition of the Last Night of the Proms event,
- cooperation with schools, colleges and other educational institutions by sharing knowledge by Comarch employees during various conferences and events, among others: UX Poland, Cerebro, Click, career days in Poland, France and Belgium,
- strategic partnership with the AGH University of Science and Technology in Krakow in the implementation of postgraduate studies "Financial analysis and controlling of industrial processes",
- popularization of knowledge about ERP systems among universities and vocational schools with economic profiles,
- providing of the Comarch Innovation Zone, a space in which Comarch's technological achievements in the field of IT systems, telecommunications, the Internet of Things or artificial intelligence are presented,
- involvement of employees in the blood donation campaign on the company's campus in Krakow, thanks to which it was possible to obtain a total of 13 700 ml of blood,
- getting involved in promoting sport among young people and the inhabitants of the Małopolskie Voivodeship, mainly through sponsorship of the MKS Cracovia SSA sports club. Since 2002, the company has been the titular sponsor of the oldest existing football club in Poland, and the five-time Polish Champion - Cracovia, including the hockey section,
- supporting sports clubs in the countries where Comarch does business. In 2022, Comarch became the official sponsor of Royale Union Saint-Gilloise - the vicechampion of Belgium in football, and at the beginning of the 2022/23 season, it

- became the official sponsor of the youth teams of the EVZ ice hockey club from the Swiss town of Zug,
- donating large amounts of computer equipment to schools, orphanages, nongovernmental organizations.

The Supervisory Board analysed the detailed list of expenses incurred in 2022 by the Company and the Comarch Group for charity and sponsorship activities prepared by the Management Board. In the opinion of the Supervisory Board, the actions taken by the Company and the Comarch Group in this respect are rational, bring benefits to society and exert a positive impact on the Company's image.

## Information regarding the degree of implementation of the diversity policy applicable to the Management Board and the Supervisory Board

Comarch S.A. has a diversity policy applicable also for the Management Board and the Supervisory Board. The diversity policy covers the companies of the Comarch Capital Group and has been approved by the Management Board of Comarch S.A. Comarch's diversity policy does not pose any barriers due to gender, views, sexual orientation, racial or ethnic origin in terms of employment and HR policy, it does not contribute to direct or indirect discrimination due to sex, age, disability, race, religion, nationality, political beliefs, trade union membership, ethnic origin, religion or sexual orientation. However, Comarch's diversity policy does not provide for the participation of minorities in a given body at a level not lower than 30%. Nevertheless, Comarch S.A. partially meets the requirement of ensuring a 30% differentiation in relation to women and men, because in the composition of the six-person Supervisory Board of Comarch S.A. there are four women, which accounts for 67% of total members. Two persons represent the age range of 30-50, four persons are over the age of 50. The members of the Board are diverse in terms of gender, age and education. They all have knowledge and skills supported by many years of professional experience. The Management Board of Comarch S.A. is composed of men only, which is mainly related to the nature of Comarch's business and the specifics of the IT industry, in which men constitute the vast majority. It should also be emphasized that the current members of the Management Board of Comarch S.A. are people associated with Comarch for many years, with extensive knowledge of technological issues in the IT area and qualifications necessary for their positions. Three members of the Management Board have a technical education related to the IT industry, two members of the Management Board have an economic education. Three members of the Management Board are in the 30-50 age group and two is over 50.

In the opinion of the Supervisory Board, the diversity policy applied in the Company with regard to members of the Supervisory Board is satisfactory. The composition of the Management Board in relation to the Supervisory Board is less diversified and results from the specificity of the IT industry.

### Annex no. 2 to Resolution no 07/05/2023 of Comarch S.A. Supervisory Board

# Assessment of the Company's situation, including assessment of the internal control system and the system of risk management significant for the Company, compliance and the internal audit function

The Supervisory Board positively assesses the financial results achieved by the Company in 2022, as well as its current financial standing. Sales revenue amounted to PLN 1 211 million, operating profit reached PLN 10,3 million, while net profit reached PLN 67,4 million. Net profitability in 2022 was 5,6%,

The Supervisory Board positively assesses the Company's continuation in 2022 of investments in new and improving existing IT products. Expenditures on research work accounted for 31% of sales revenue, they were financed mainly from own funds. The Company has intensively developed, among others new generations of a loyalty system and ERP system, systems for telecommunications operators, e-commerce, telemedicine and financial services solutions, In 2022, the dominant model for delivering IT solutions was the services model - Comarch is invariably one of the market leaders in this area. The Supervisory Board notes that investments in human capital is the key element for the further development of the company.

At the end of 2022, the Company employed almost 5,469 people in Krakow and other national branches, being the largest Polish employer among IT companies. As every year, the summer student internship program was very popular, thanks to which Comarch is perceived as the employer of the first choice on the job market in the IT industry.

The Supervisory Board considers it appropriate for the Company to continue implementing its growth strategy based on the diversification of operations between various industry segments, development of its own products and sales on the global market. Over 97% of the Group's revenue came from the sales of proprietary IT services, solutions and finished products, and half of the sales were generated outside Poland. Last year, business developed rapidly on foreign markets (an increase of 15,7%), especially in Asia and Western Europe. Customers were particularly interested in ERP systems, solutions for the financial and banking, commercial and service, industrial and medical sectors, while the demand for IT solutions for customers from the telecommunications and public sector decreased.

Thanks to a wide and comprehensive offer of modern IT solutions and high-quality services, the Comarch Group strengthened in 2022 as a leading Polish software producer and one of the leading IT suppliers in the world. Thanks to the global sales network developed for many years, Comarch S.A. was able - despite many challenges that 2022 was full of, such as the war in Ukraine, tense international situation, price shocks on energy markets, high inflation and rising financing costs - to effectively develop sales of solutions on existing and new markets.

The Supervisory Board, through the Audit Committee, monitors the effectiveness of internal control systems, risk management, compliance and the internal audit function.

From 2021, at Comarch S.A there is a separate unit responsible, i.a., for ensuring compliance with the law, the area of internal control and internal audit. Once a year, the person responsible for the internal audit in the Company prepared and presented to the Audit Committee and the Supervisory Board a report on the functioning of the internal control system, risk management and compliance, as well as the internal audit function at Comarch S.A. along with an assessment of their effectiveness. The report for 2022 includes, i.a., the following information:

- a) description of the elements of the internal control system and risk management, including information on organizational units that play a significant role in internal control and the manner of supervising them,
- b) information on the risk identification, analysis and response to identified risks carried out in 2022,
- c) the results of the audits carried out in 2022,
- d) issues in the compliance area, including information on implemented procedures, description of the mechanism for reporting violations, reports made and violations found.
- e) description of activities undertaken in 2022, currently implemented and planned for 2023 in the scope covered by the report.

The Supervisory Board familiarized itself with the report and analysed it.

In 2022, the Supervisory Board also carried out a constant analysis of risk areas related to the Company's operations and an analysis of how these risks were managed by the Management Board.

The most important operational risks in 2022 were:

- a) the risk related to R&D works (production of own software products),
- b) the risk related to the implementation of long-term contracts,
- c) the risk related to non-compliance with contractual terms and the use by contractors of the performance guarantees or contractual penalties granted to them.
- d) the risk of foreign economic, legal and political environment related to the implementation of export contracts,
- e) the credit risk related to sales with deferred payment and often long contract execution period,
- f) the risk of staff turnover, the risk of not being able to employ a sufficient number of qualified employees, the risk of increased labour costs,
- g) the risk of changes in exchange rates, interest rates and inflation,
- h) the risk related to international terrorism, making it difficult to delegate employees on business trips to certain regions of the world,
- i) the risk of a sharp increase in the cost of energy carriers,
- j) cyber risk,
- k) the risk related to the ongoing war in Ukraine and the political, economic and social consequences of this conflict.

In terms of financial risk, the Supervisory Board recognized the following threats:

- a) credit risk of Comarch contractors,
- b) the risk of termination of loan agreements in the event of failure to maintain financial ratios or violation of sanction clauses,

- c) exchange rate fluctuations, in particular EUR / PLN, USD / PLN, GBP / PLN, , JPY/PLN, DKK/PLN and NZD/PLN affecting the profitability of foreign sales;
- d) risk of financial liquidity and increased expectations of clients in the area of financing IT projects by IT suppliers, related to the spread of sales of IT products and services in the services model ("cloud computing").

In the opinion of the Supervisory Board, Comarch S.A. correctly identifies the risks related with the Company's operations, effectively mitigates and manages them. The financial statements provide a fair and complete picture of the Company's situation. Description of the main features used in Comarch S.A. internal control and risk management systems in relation to the process of preparing financial statements was presented in the Report of Comarch S.A.'s Management Board Regarding the Acceptance of Corporate Governance Principles in 2021. The Supervisory Board assessed the Company's situation on the basis of the analysis of the documents received, including the report presented by the internal auditor, own assessments made after meetings with the Management Board, key employees and the statutory auditor examining the Company's financial statements.

The Supervisory Board emphasizes that in 2022 the Company achieved very good financial results in 2022, despite numerous challenges it had to face. The Supervisory Board positively assesses the activities undertaken by the Company in the past year aimed at increasing the level of IT security and the investment efforts undertaken, thanks to which in the second quarter of 2023 a modern server room in Phoenix in the United States will be put into operation, which together with similar facilities in Kraków, Dresden and Lille will ensure a very high degree of diversification of Comarch's ICT infrastructure, and additionally will allow you to benefit from lower electricity prices than in Europe.

The Supervisory Board also draws attention to the fact that in addition to the business activities of Comarch S.A. implements a policy of corporate social responsibility and sustainable development. Comarch S.A. conducts pro-social activities, supports non-governmental organizations and charity campaigns, is a patron of culture, art and sport. In 2022, investments in photovoltaic installations on the Comarch campus in Krakow were continued, as a result of which the Company independently produces some of the energy used for its own needs.

## Annex no. 3 to Resolution no 07/05/2023 of Comarch S.A. Supervisory Board

# Assessment of the situation of the Comarch Group including the assessment of the internal control system and the system of risk management significant for the Group, compliance and the internal audit function

The Supervisory Board positively assesses the Group's achievement of development and financial goals set for 2022. The year 2022 was another period of successful development and very good financial results for the Comarch Group, despite unfavourable business conditions. Consolidated sales reached PLN 1.86 billion, operating profit was PLN 147,6 million, and the net profit attributable to the Comarch S.A.'s shareholders was PLN 107,8 million. EBIT margin in 2022 was 7,9%, and net margin was 5,8%.

The Supervisory Board positively assesses the investments made in 2022 by the Comarch Group in new and improving existing IT products. Expenditures for research works reached 21,5% of sales revenue, they were financed mainly from own funds. Comarch has intensively developed, among others, new generations of a loyalty system, and ERP system, systems for telecommunications operators, e-commerce, telemedicine and financial services solutions. In 2022, the dominant model for delivering IT solutions was the services model - Comarch is one of the market leaders in this area. The Supervisory Board notes that investments in human capital are invariably of key importance for the further development of the company. At the end of 2022, the Group employed 6,871 people in Poland and abroad. As every year, the student internship program has had very positive effects, thanks to which the Comarch Group is perceived as one of the first choice employers on the labour market in the IT industry.

The Supervisory Board considers it appropriate for the Company to continue implementing its growth strategy based on the diversification of operations between various industry segments, development of its own products and sales on the global market. Over 94% of the Group's revenue came from the sales of proprietary IT services, solutions and finished products, and 58% of the sales were generated outside Poland. Last year, business developed rapidly on foreign markets (an increase of 14.6%), especially in Asia and Western Europe. Customers were particularly interested in ERP systems, solutions for the financial and banking, commercial and service, industrial and medical sectors, while the demand for IT solutions for customers from the telecommunications and public sector decreased. Thanks to a wide and comprehensive offer of modern IT solutions and high-quality services, the Comarch Group strengthened in 2022 as a leading Polish software producer and one of the leading IT suppliers in the world. Thanks to the global sales network developed for many years, the Comarch Group was able - despite many challenges in 2022, such as the war in Ukraine, tense international situation, price shocks on energy markets, high inflation and rising financing costs - to effectively develop selling its solutions on existing and new markets.

The Supervisory Board, through the Audit Committee, monitors the effectiveness of internal control systems, risk management, compliance and the internal audit function. From 2022, in the parent company Comarch S.A. there is a separate unit responsible, among others, for ensuring compliance with the law, the area of internal control and

internal audit. Once a year, the person responsible for the internal audit in the Company prepares and presents to the Audit Committee and the Supervisory Board a description of the functioning of the internal control system and an assessment of its effectiveness, a report on the functioning of the internal control system, risk management and compliance, as well as the internal audit function in Comarch Group together with the assessment of their effectiveness.

The report for 2022 includes, i.a., the following information:

- a) description of the elements of the internal control system and risk management, including information on organizational units that play a significant role in internal control and the manner of supervising them,
- b) information on the risk identification, analysis and response to identified risks carried out in 2022,
- c) the results of the audits carried out in 2022,
- d) issues in the compliance area, including information on implemented procedures, description of the mechanism for reporting violations, reports made and violations found.
- e) description of activities undertaken in 2022, currently implemented and planned for 2023 in the scope covered by the report.

The Supervisory Board familiarized itself with the report and analysed it.

In 2022, the Supervisory Board also carried out a constant analysis of risk areas related to the Group's operations and an analysis of how these risks were managed by the Management Board.

The most important operational risks in 2022 were:

- a) risks related to R&D works (production of own software products),
- b) risks related to the implementation of long-term contracts,
- c) the risk related to non-compliance with contractual terms and the use by contractors of the performance guarantees or contractual penalties granted to them,
- d) risks of foreign economic, legal and political environment related to the implementation of export contracts,
- e) credit risk related to sales with deferred payment and often long contract execution period,
- f) the risk of staff turnover, the risk of not being able to employ a sufficient number of qualified employees, the risk of increased labour costs,
- g) the risk of changes in exchange rates, interest rates and inflation,
- h) risk related to international terrorism, making it difficult to delegate employees on business trips to certain regions of the world,
- i) the risk of a sharp increase in the cost of energy carriers,
- j) cyber risk,
- k) the risk related to the ongoing war in Ukraine and the political, economic and social consequences of this conflict.

In terms of financial risk, the Supervisory Board noticed the following threats:

- a) credit risk of Comarch contractors.
- b) the risk of termination of loan agreements in the event of failure to maintain financial ratios or breach of sanction clauses,

- c) exchange rate fluctuations, in particular EUR / PLN, USD / PLN, GBP / PLN, JPY / PLN, THB / PLN, DKK / PLN, NZD / PLN, and BRL/PLN affecting the profitability of foreign sales;
- d) risk of financial liquidity and increased expectations of clients in the area of financing IT projects by IT suppliers, related to the spread of sales of IT products and services in the services model ("cloud computing").

In the opinion of the Supervisory Board, Comarch Group correctly identifies the risks related with the Company's operations, effectively mitigates and manages them. The financial statements provide a fair and complete picture of the Company's situation. Description of the main features used in Comarch Group internal control and risk management systems in relation to the process of preparing financial statements was presented in the Report of Comarch S.A.'s Management Board Regarding the Acceptance of Corporate Governance Principles in 2021. The Supervisory Board assessed the Comarch Group situation on the basis of the analysis of the documents received, including the report presented by the internal auditor, own assessments made after meetings with the Management Board, key employees and the statutory auditor examining the Company's financial statements.

The Supervisory Board emphasizes that the Comarch Group achieved very good financial results in 2022, despite the numerous challenges it had to face. The Supervisory Board positively assesses the activities undertaken by the Group in the past year aimed at increasing the level of IT security and the investment efforts undertaken, thanks to which in the second quarter of 2023 a modern server room in Phoenix in the United States will be put into operation, which together with similar facilities in Kraków, Dresden and Lille will ensure a very high degree of diversification of Comarch's ICT infrastructure, and additionally will allow you to benefit from lower electricity prices than in Europe.

The Supervisory Board also draws attention to the fact that in addition to the business activities of Comarch Group implements a policy of corporate social responsibility and sustainable development. Comarch Group conducts pro-social activities, supports non-governmental organizations and charity campaigns, is a patron of culture, art and sport. In 2022, investments in photovoltaic installations on the Comarch campus in Krakow were continued, as a result of which the Company independently produces some of the energy used for its own needs.